INSOURCE

Transforming Business Through Technology

How to Ensure Service Portal Adoption

Brian Treichel, Practice Director ITSM & Service Portal

November 15, 2018



Biography ~ Brian Treichel

Background

- Joined InSource in February 2015
- Over 75 Implementations
- Computer Science & Web Development Background

Certifications

- ITIL v3 Foundations
- ServiceNow Systems Administrator
- ServiceNow Implementation Specialist





servicenuw

Agenda

About InSource

- Offerings
- Partners & Our Clients

Service Portal Adoption

- Understanding Services
- Branding & Design
- Communication & Marketing Plan
- Governance

*Please use the Q&A area for any questions







2018 Partner Award

May7-10, 2018 Las Vegas

Global PartnerNow[®] Summit

Congratulations!



INSOURCE

Highest Number of Deployments Americas Services Partner

servicenow



GOLD SALES PARTNER







InSource Offerings

- IT Service Management (ITSM)
- IT Operations Management (ITOM)
- Project & Portfolio Suite (ITBM)
- Customer Service Management (CSM)
- Security Operations
- Process Improvement Workshops
- ServiceNow Instance & Process Assessments
- Talent Acquisition
- Okta Partner





Notable Customers





Service Portal: What to consider when launching a portal?

 Understanding Services
 Branding and Design
 Communications & Marketing Plan

Governance



FACILITIES PORTA



Autured Services	Autured Support	Padured Road	Reduced Units
Get Office 365 For Free	Create a Tubet	About IT	(II) Office 365
B Balloart (M)	Dy Tolars	() If Governance	Maintenance Calendar
Diversity internet Access	Persecut Reset	Transfer Plan	Academic Technology Bing
Compus Technician Work Task	Krowindge Ease	Technology Library	() (10 mans 2
() meh faun kegunst	New Faculty / Staff	Constant Constant	Transing & Org Development
Equipa Service: 3	Equipa Support: 3	Get to Acces 17 B	Equation 2



Understanding Services

- What services are important to your department
- What services are important to your users
- Focus groups
- Surveys
- Analytics & Usage



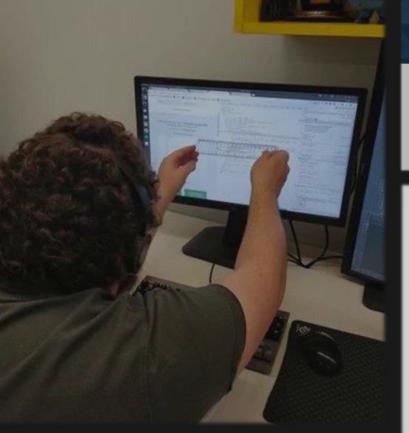


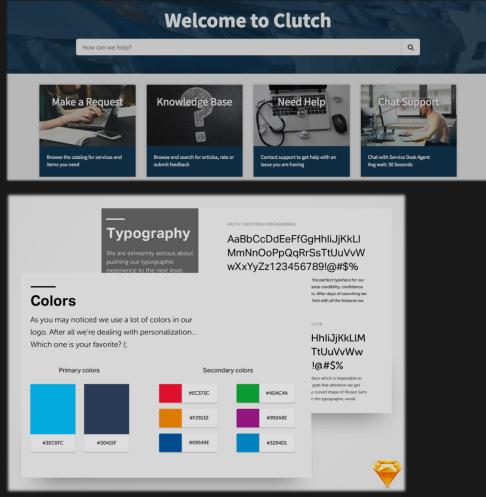


Branding & Design

 Don't let IT design
 Keep it simple
 Application naming
 Leverage Corporate Branding Documents

Dedicated Design vs. Branding Application









Communications & Marketing Plan

Email Blasts
 Flyers / Intranet
 Road Shows
 Phone Scripts
 Capabilities & How-To Videos



Guip IT Technology Self Service	
Quick Start Guide Access through EquipT. .com & use this guide to learn the basics SetT a and mine technology torick it an ordine bot after you can get their, sense Const C	
Provent dat function formation provides the function of the f	Search Help Search for help, access requests, service catalog, or knowledge base. Type in a keyword to see results that match your search.
Constant des Baby de fibre nords proposition aux frequently unde plants of portal aux plants and the quently aux plants and the quently	Get IT Help Submit a ticket, make a request, report an issue or chat with a Service Desk Agent Equip Portal Help Get help with navigating the
View Open Bans, Open Exists of regents (Code to generation in your takes, generation in your takes, Provide Action of the second of the s	EquipIT portal, access training and knowledge base articles SCA Quick Links Access important links like OSCAR, and morel
Vermer Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner Werner	Y Need Heigh Join the Equipt group on Yammer for more
Bulletin: New Help Ticket Portal for FMS Support Requests 22, 2018)	s (Posted January
As part of University IT's campus-wide initiative to move to a single, state-of-the-art service mar Financial Management Services (FMS) will migrate from the HeipSU ticket portai to Stanford Serv by ServiceNow). You may be familiar with the new system as University IT has been using it for since becember of 2016. Stanford Services & Support bur-of-date technology brings a more use portal, a much improved mobile device interface, and a more flexible service request workflow. Starting January 29th, select Finance & Payroll to juck from a mou of support request from st	vices & Support (powered UIT support services rr-friendly web-based
payroll inquiries, ensuring fast routing of your ticket to the specialists that can best assist you.	

And remember, there are three ways to reach the specialists in the FMS Financial Support Center:

Submit a support request by logging into <u>http://services.stanford.edu</u> (available January 29, 2018)

For a quick overview of Stanford Services & Support portal and a preview of the new Finance & Payroll

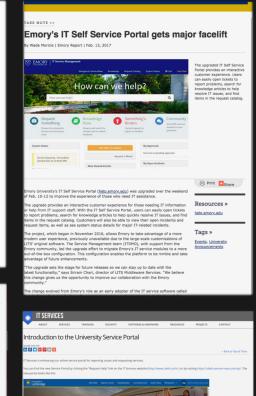
Call us directly at 650-723-2772 for immediate support
 Send us an email at <u>finhelp@stanford.edu</u>

Overview: Stanford Services & Support (1:41)

Stanford Services & Support: Finance and Payroll (1:23)

domain, view these videos:

It's our pleasure to assist you



UNIVERSITY SERVICE PORTA

😢 Request a 🔟 Knowledge Base 🙆 Co

What's New in IS&T

f 🔽 🕾 🛨

<< Back to News & Events List

IS&T Solution Center Self-Service Portal Update in December will Enhance Functionality





On Saturday, Dec. 16, at approximately 8 a.m., the IS&T Solution Center's Self-Service Portal will be updated to enhance a number of functionalities that will make common activities easier to compilete. ISXT teams have been preparing the updates for months and recently held a small discussion group to review and provide feedback about the changes. Reactions were overwhelmingly positive, with participants providing valuable input about changes they would like to see in the future as well.

Enhanced functionalities in the updated Self-Service Portal will include:

- Ability for Center City and Methodist staff to use the Self-Service catalog and request many different types of IS&T services -
- Hardware, such as desktops, laptops, cables and accessories
- Account access for new and existing employees, as well as consultants and vendors
- Improved functionality for submitting, tracking and checking status of requests
- Consolidated information in one location
- · Improved email alerts and status updates when requests are submitted, worked and resolved
- The updated Self-Service Portal will also feature a refreshed look and feel, shown above.

These changes mark the first substantial updates to the Self-Service Portal since it was launched more than a year ago. The Dec. 16 updates are only the first step in a series of improvements, with teams continuing to work on additional enhancements and features that will be rolled out in the future.



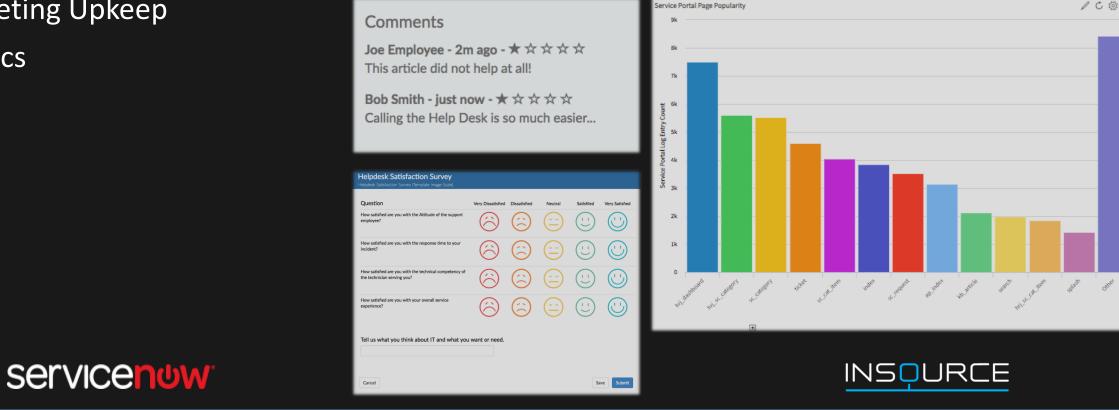
Governance

> News, Outages, Events

Knowledge/Service Catalog Content

Marketing Upkeep

> Metrics



Knowledge

Service Catalog

Requests 💶

🗶 1 of 2 👻

Cart

System Status

1 C \$ ×

🖂 Email server down

service

We are aware of the issue and are taking steps to correct it.

Portal Adoption - Recap

- 1. Understanding Services
 - Understand Efficiencies
 - Understand User Expectations
 - Alignment
- 2. Branding & Design
 - Highlight Important Services
 - Keep it Simple
 - Make it Comfortable
- 3. Communications & Marketing Plan
 - Emails, Flyers, Intranet
 - Road Shows
 - Help Videos & Articles
- 4. Governance

servicenuw

- Determine Roles and Responsibilities
- Review Feedback and Usage
- Grow with your Services





How can InSource help?

RoadMapping Health Assessments > Process Consulting with industry experts >Implementation ► Custom Training ➤ Licensing ≻And much more!

servicenow.





Questions?

Feel free to contact us:

Product & Capabilities:

Brian.Treichel@insourcenow.com

Sales & Licensing: <u>ServiceNowWebinar@insourcenow.com</u>



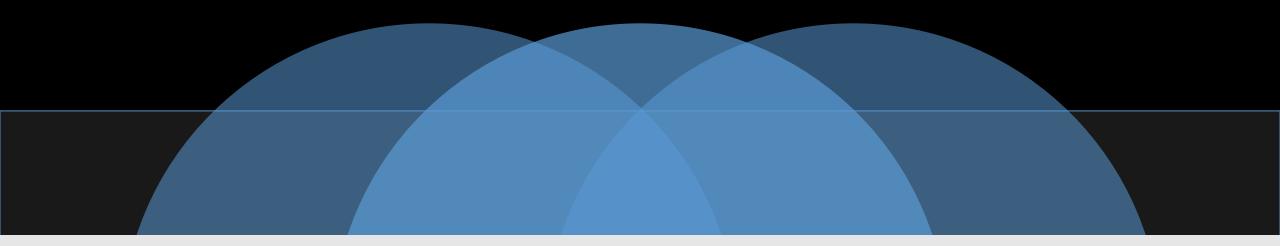




Join us for our next webinar!

ServiceNow Strategies to Improve CMDB Data Quality

> December 6th, 2018 2:00 pm - 3:00 pm



Thank You!

